

Property Disposition Services

Redeveloping Complex Properties

Repositioning a property from a liability to an asset is critical to creating value in the market. Vita Nuova uses a variety of tools and methods to successfully “rebrand” properties, building upon opportunities and creating market momentum.

Vita Nuova helps to facilitate property disposition using a variety of structures designed to mitigate liability, resolve long-term stewardship challenges, and reap the value hidden in complex properties.

Vita Nuova’s disposition services helps to reposition properties and create a competitive advantage within the market place.



Former Rockefeller Era Refinery

Example Disposition Approach

Compilation of Information

- Property fact sheet
- Launch real estate website
- Confidential information packet
- Supporting maps and documentation
- Financial analysis

Stakeholder Outreach

- Communicate the EOI process
 - Local, state and federal delegation
 - Regulatory agencies
 - Neighbors and other stakeholders

Requests for Expressions of Interest

- Outreach to potentially interested parties
- Confidentiality agreements
- Distribution of confidential information
- Individual property tours
- Receipt of formal expressions of interest

Potential Subsequent Steps

- Follow-up interviews
- Due diligence
- Individual negotiations
- Request for proposal(s)



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Former Ball Bearing Plant

